

2024 PUBLISHED RATES USD (\$)

OFFBEAT MARA CAMP
OFFBEAT NDOTO
SOSIAN LODGE
EKORIAN'S MUGIE CAMP
DELORAINE HOUSE
OFFBEAT RIDING SAFARIS

RESERVATIONS OFFICE

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OFFBEAT MARA CAMP - MARA NORTH CONSERVANCY

Valid 03 Jan 2024 to 02 Jan 2025		PUBLISHE PER PERSOI	CONSERVANCY FEES PER PERSON PER NIGHT. SUBJECT TO CHANGE AND WILL BE CHARGED AT THE PREVAILING RATE IN 2024			
SEASONS	PER ADULT SHARING	PER TEEN SHARING (12-17yrs)	PER CHILD SHARING (04-11yrs)	PER SINGLE (Note offer no. 4)	ADULT	TEEN & CHILD
GREEN SEASON MAR, APR, MAY	\$520	\$390	\$260	\$770	\$116	\$58
REGULAR 03 - 31 JAN, FEB, JUN, NOV 01 - 15 DEC	\$610	\$460	\$305	\$860	\$116	\$58
MID OCT 16 DEC - 02 JAN	\$790	\$590	\$395	\$1040	\$116	\$58
HIGH JUL, AUG, SEP	\$850	\$640	\$425	\$1200	\$116	\$58

SPECIALS

- EARLY BIRD DISCOUNT (5% off the accommodation rates on bookings that confirm with a deposit 9 month prior to travel date). Applicable all seasons and combinable with Specials No. 2, 3 & 4.
- FAMILY DISCOUNT The 3rd child (4-11yrs) sharing a triple pays Conservancy Fees only.
 Applicable all seasons and combinable with Specials No. 1, 5 & 6.
- 3. HONEYMOON DISCOUNT (25% off the accommodation rates for the bride). Applicable all seasons and combinable with Special No. 1.
- PER SINGLE RATE is only charged from the second single room per booking. (First single
 pays the per Adult sharing rate). Applicable all seasons and combinable with Specials No's
 1, 5 & 6.
- 4 NIGHTS FOR THE PRICE OF 3 (Conservancy Fees payable for all nights). Applicable in Regular, Mid & Green Seasons and combinable with Specials No. 2 & 4.
- 6. 6 NIGHTS FOR THE PRICE OF 5 (Conservancy Fees payable for all nights). Applicable when booking Ekorian for 3 nights in Low & Regular Season and Offbeat Mara for 3 nights in Regular, Mid & Green Seasons. Combinable with Specials No. 2 & 4.

INCLUDED

- Full board accommodation
- All drinks (except Champagne)
- Unlimited shared game drives
- Mara North airstrip transfers
- Laundry
- Bush breakfasts, picnic lunches, sundowners, bush dinners
- Guided safari walks
- Visits to local market
- Visits to Koyiaki Guiding School, Aitong School
- Exclusive use of vehicle for groups of 4 pax or more
- Check in 11am. Check out 10am.

EXCLUDED

- Conservation fees (as above)
- Late departure (after 2pm); \$100 per person (includes lunch & game drive). Guests must vacate their tent by 10am
- Visit to a Masai village; \$30 per adult & \$15 per child to be booked and paid for in advance
- Balloon Safaris; price on request
- Exclusive use of vehicle; \$250 per vehicle per day
- Masai Mara National Reserve fees will be charged additionally; currently \$80 per adult & \$45 per child per day
- Additional meals; packed lunch \$15 per person and extra Lunch \$30 per person

BROCHURE LINK



OFFBEAT NDOTO - MARA NORTH CONSERVANCY

Valid 03 Jan 2024 to 02 Jan 2025	PUBLISHED RATES PER PERSON PER NIGHT					CONSERVANCY FEES PER PERSON PER NIGHT. SUBJECT TO CHANGE AND WILL BE CHARGED AT THE PREVAILING RATE IN 2024	
SEASONS	PER ADULT SHARING	PER TEEN SHARING (12-17yrs)	PER CHILD SHARING (04-11yrs)	PER SINGLE (Note offer no. 4)	LUXURY SUITE Up to 4 pax (Any additional person, standard sharing rate applies) * includes exclusive use of vehicle	ADULT	TEEN & CHILD
GREEN SEASON MAR, APR, MAY	\$645	\$485	\$325	\$895	\$2580	\$116	\$58
REGULAR 03 - 31 JAN, FEB, JUN, NOV 01 - 15 DEC	\$765	\$575	\$385	\$1015	\$3060	\$116	\$58
MID OCT 16 DEC - 02 JAN	\$990	\$745	\$495	\$1240	\$3960	\$116	\$58
HIGH JUL, AUG, SEP	\$1065	\$800	\$535	\$1415	\$4260	\$116	\$58

SPECIALS

- EARLY BIRD DISCOUNT (5% off the accommodation rates on bookings that confirm with a deposit 9 month prior to travel date). Applicable all seasons and combinable with Specials No. 2, 3 & 4.
- FAMILY DISCOUNT The 3rd child (4-11yrs) sharing a triple pays Conservancy Fees only.
 Applicable all seasons and combinable with Specials No. 1, 5 & 6.
- HONEYMOON DISCOUNT (25% off the accommodation rates for the bride). Applicable all seasons and combinable with Special No. 1.
- PER SINGLE RATE is only charged from the second single room per booking. (First single
 pays the per Adult sharing rate). Applicable all seasons and combinable with Specials No's
 1, 5 & 6.
- 4 NIGHTS FOR THE PRICE OF 3 (Conservancy Fees payable for all nights). Applicable in Regular, Mid & Green Seasons and combinable with Special No. 2 & 4.
- **6. 6 NIGHTS FOR THE PRICE OF 5** (Conservancy Fees payable for all nights). Applicable when booking Ekorian for 3 nights in Low & Regular Season and Offbeat Ndoto for 3 nights in Regular, Mid & Green Seasons. Combinable with Specials No. 2 & 4.

INCLUDED

- Full board accommodation
- All drinks (except Champagne)
- Unlimited shared game drives
- Mara North airstrip transfers
- Laundry
- Bush breakfasts, picnic lunches, sundowners, bush dinners
- Guided safari walks
- Visits to local market
- Visits to Koyiaki Guiding School, Aitong School
- Exclusive use of vehicle for groups of 4 pax or more
- Check in 11am. Check out 10am.

EXCLUDED

- Conservation fees (as above)
- Late departure (after 2pm); \$100 per person (includes lunch & game drive). Guests must vacate their tent by 10am
- Visit to a Masai village; \$30 per adult & \$15 per child to be booked and paid for in advance
- Balloon Safaris; price on request
- Exclusive use of vehicle; \$250 per vehicle per day
- Masai Mara National Reserve fees will be charged additionally; currently \$80 per adult & \$45 per child per day
- Additional meals; packed lunch \$15 per person and extra Lunch \$30 per person

BROCHURE LINK



SOSIAN LODGE - LAIKIPIA

Valid 06 Jan 2024 to 05 Jan 2025	PUBLISHED RATES PER PERSON PER NIGHT				CONSERVANCY FEES PER PERSON PER NIGHT. SUBJECT TO CHANGE AND WILL BE CHARGED AT THE PREVAILING RATE IN 2024			
SEASONS (Closed May)	PER ADULT SHARING	PER TEEN SHARING (12-17yrs)	PER CHILD SHARING (04-11yrs)	PER SINGLE (Note offer no. 4)	EXCLUSIVE USE OF LODGE PER NIGHT (up to 16 guests)	ADULT	TEEN	CHILD
LOW MAR, APR, NOV 01 - 19 DEC	\$650	\$485	\$325	\$900	\$9000	\$130	\$100	\$65
MID 06 - 31 JAN, FEB JUN, SEP, OCT	\$700	\$525	\$350	\$1050	\$10000	\$130	\$100	\$65
HIGH JUL - AUG	\$850	\$640	\$425	\$1200	\$12000	\$130	\$100	\$65
PEAK 20 DEC - 05 JAN	\$900	\$675	\$450	\$1250	\$13000	\$130	\$100	\$65

SPECIALS

- EARLY BIRD DISCOUNT (5% off the accommodation rates on bookings that confirm with a deposit 9 months prior to travel date). Applicable all seasons and combinable with Specials No. 2, 3 & 4
- FAMILY DISCOUNT The 3rd child (4-11yrs) sharing a triple pays Conservancy Fees only.
 Applicable all seasons and combinable with Specials No. 1, 5 & 6.
- HONEYMOONERS DISCOUNT (25% off the accommodation rates for the bride).
 Applicable all seasons and combinable with Special No. 1.
- 4. PER SINGLE RATE is only charged from the second single room per booking. (First single pays the per Adult sharing rate). Applicable all seasons and combinable with Specials No's 1. 5 & 6.
- 4 NIGHTS FOR THE PRICE OF 3 (Conservation fees payable for all nights). Applicable in Low Season only and combinable with Specials No. 2 & 4.
- 6. 5 NIGHTS FOR THE PRICE OF 4 (Conservation fees payable on all nights). Applicable Mid Season only and combinable with Specials No. 2 & 4.

BROCHURE LINK

INCLUDED

- Full board accommodation
- All drinks (except Champagne)
- Day & night game drives
- Horse riding
- Guided walks
- Camel treks
- Mountain biking
- Fly camping (without horses)
- Fishing
- Running with rangers
- Ranching activities
- Sosian community project, school and clinic visits
- Sosian airstrip transfers
- Laundry
- Check in 11am, Check out 10am.

EXCLUDED

- Conservation fees (as above)
- Late departure (after 12pm) includes morning activities and lunch; Adult \$65, Teen \$45 & Child \$35
- 1 night fly camp with Horses; \$150 per rider, per night and must be pre-booked
- 2 nights fly camp with Horses; \$400 per rider, per night and must be pre-booked
- Massages \$40 per massage (1 hour)
- Guide Rate \$150 per night (includes conservation fee)
- Loisaba Airstrip transfer (50 mins one way); \$120 per vehicle (7-seater) Includes \$50 Loisaba entrance fee
- Nanyuki Airstrip transfer (2hrs one way); \$300 per vehicle (6-seater)
- Exclusive use of vehicle; \$350 per vehicle per day



EKORIAN'S MUGIE CAMP - MUGIE CONSERVANCY, LAIKIPIA

Valid 05 Jan 2024 to 04 Jan 2025		ED RATES N PER NIGHT	CONSERVANCY FEES PER PERSON PER NIGHT. SUBJECT TO CHANGE AND WILL BE CHARGED AT THE PREVAILING RATE IN 2024		
SEASONS	PER ADULT SHARING	PER CHILD SHARING (05 - 15yrs)	ADULT	CHILD	
LOW MAR, APR, MAY, NOV	\$545	\$270	\$120	\$60	
REGULAR 05 - 31 JAN, FEB, JUN SEP, OCT, 01 - 17 DEC	\$600	\$300	\$120	\$60	
HIGH JUL, AUG 18 DEC - 04 JAN	\$790	\$395	\$120	\$60	

SPECIALS

- EARLY BIRD DISCOUNT (5% off the accommodation rates on bookings that confirm with a deposit 9 months prior to travel date). Applicable all Seasons and combinable with Specials No. 2 & 3.
- FAMILY DISCOUNT (the 3rd child sharing a triple pays Conservation fees only).
 Applicable all Seasons and combinable with Special No. 1.
- HONEYMOONERS DISCOUNT (25% off the accommodation rates for the bride).
 Applicable all Seasons and combinable with Special No. 1
- 4 NIGHTS FOR THE PRICE OF 3 (Conservation fees payable on all nights). Applicable in Regular & Low Seasons
- 5. 6 NIGHTS FOR THE PRICE OF 5 (Conservancy Fees payable for all nights). Applicable when booking Ekorian for 3 nights in Low & Regular Season and Offbeat Mara for 3 nights in Regular, Mid & Green Seasons. Combinable with Special No. 2.
- MINIMUM CHARGE FOR EXCLUSIVE USE OF CAMP is 10 Adults at the applicable season's rates.

INCLUDED

- Full board accommodation
- House wine, beers and spirits
- Laundry
- Mugie airstrip transfers
- Unlimited shared game drives
- Night drives
- Guided walks
- Kayaking, fishing and camel rides
- Ranch activities (Dip day on Saturdays)
- Demonstration with the bloodhounds
- Community visits to Mugie School, clinic, livestock office
- Bush meals and sundowners
- Check in 11am. Check out 10am.

EXCLUDED

- Conservation fees (as above)
- Golf green fee: \$30
- Transfers from Loisaba airstrip; \$120 per car each way
- Vintage wines and champagne on request
- Filming safaris
- Late departure (after 2pm); \$100 per person, includes lunch and a game drive. Guests must vacate their tent by 10am but changing facilities are provided
- Exclusive use of vehicle; \$250 per vehicle per day



DELORAINE HOUSE - RONGAI, NAKURU

Valid 01 Jan 2024 to 31 Dec 2024	PUBLISHED RATES PER PERSON PER NIGHT			CONSERVANCY FEES PER PERSON PER NIGHT. SUBJECT TO CHANGE AND WILL BE CHARGED AT THE PREVAILING RATE IN 2024		
ONE SEASON	PER ADULT SHARING	PER TEEN SHARING (12 - 17yrs)	PER CHILD SHARING (04 - 11yrs)	ADULT & TEEN	CHILD	
STANDARD ROOM (MAIN HOUSE)	\$560	\$420	\$280	\$45	\$20	
COTTAGE ROOM	\$440	\$330	\$220	\$45	\$20	

SPECIALS

- EARLY BIRD DISCOUNT (5% off the accommodation rates on bookings that confirm with a deposit 9 months prior to travel date). Applicable year round and combinable with Special No. 2.
- 2. **FAMILY DISCOUNT** The 3rd child (4-11yrs) sharing a triple pays Conservancy Fees only. Applicable year round and combinable with Special No. 1.

BROCHURE LINK

INCLUDED

- Full board accommodation
- All drinks (except Champagne)
- Horse riding & friendly polo
- Walking on the farm and forest
- Swimming pool
- Laundry
- Gogar airstrip transfers
- Check in 11 am. Check out 10am.

EXCLUDED

- Conservation fees (as above)
- Special request Riding and Polo Lessons \$40 per hour
- Extra Lunch; \$30 per adult & \$15 per child
- Day visits to Lake Nakuru or Lake Bogoria: (includes lunch & park fees). Price on request.



OFFBEAT RIDING SAFARIS - MASAI MARA, LAIKIPIA, AMBOSELI

SET DEPARTURE RIDING SAFARI RATES 2024

Masai Mara

US Dollar (\$) Rates are \$9,870 per person sharing for 7 Night Set Departure Safaris (dates below):

06 - 13 January 2024	10 - 17 August 2024
10 - 17 February 2024	17 - 24 August 2024
09 - 16 March 2024	07 - 14 September 2024
15 - 22 June 2024	14 - 21 September 2024
22 - 29 June 2024	05 - 12 October 2024
06 - 13 July 2024	12 - 19 October 2024
13 - 20 July 2024	07 - 14 December 2024

Laikipia - 20 - 28 February 2024

US Dollar (\$) Rate is \$11,130 per person sharing, for 8 Night Set Departure

INCLUDED

- Included in Riding Safaris:
- Full board accommodation and laundry
- All house drinks and food
- All activities, riding, game drives, walks, night drives
- All conservation fees, park fees, camping
- Internal return domestic flights from Nairobi to the safari
- Transfers associated with the safari (pick/drop in Nairobi)
- Dayroom in Nairobi on the last day if required
- Amref Flying Doctors Membership (Air-Evacuation to Nairobi)

EXCLUDED

- Single Supplement: \$100 per night (if not willing to share)
- Gratuities, other services, personal items, insurance

PRIVATE RIDING SAFARI RATES 2024

Masai Mara - Laikipia - Amboseli

US Dollar (\$) Rates are Per Person Per Night Sharing:

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Each of 1 rider	\$4,400
Each of 2 riders	\$3,300
Each of 3 - 4 riders	\$2,200
Each of 5 - 6 riders	\$1,750
Each of 7 - 8 riders	\$1,500
Each of 9+ riders	\$1,350

Number of Riders: Rate:

NOTE

- Closed Seasons: April, May & November
- Minimum of 4 people required to guarantee safari goes ahead
- Maximum of 12 riders per safari
- Minimum Age 14vrs.
- Private Rides minimum 5 nights

BROCHURE LINK

TERMS & CONDITIONS 2024

OFFBEAT SAFARIS HOLDINGS LTD

The following terms and conditions which are subject to change without notice apply to the services offered by and rates issued by Offbeat Safaris Holdings Ltd ('the Company''). It is a condition of making a reservation with the Company that these terms and conditions are accepted in full and non-adherence to our terms and conditions may lead to withdrawal of contract rates and release of bookings.

KENYAN LAW:

Kenyan Law: It is a condition of making a reservation with the Company that the client agrees that these terms and conditions constitute a contract under Kenyan Law and the client agrees irrevocably to the exclusive jurisdiction of the Kenyan Courts and that in the event of any dispute or action of any kind against the Company that dispute or action shall be heard under Kenyan Law in the Kenyan Courts.

SUPPLEMENTARY CONDITIONS

INSURANCE:

It is a requirement that all clients (including individuals, companies and other legal entities) take out appropriate comprehensive travel and medical insurance prior to departure of clients from their country of origin, to cover themselves, as well as any dependants/travelling companions.

This insurance should be arranged when the initial deposit is paid, and details of the same provided. We also strongly recommend that clients acquire additional Covid related cover

A visit to Africa (and particularly a safari) entails an element of risk and neither the Company nor its officers and employees shall be liable in any way for any loss or damages expense or cost arising from any incident involving clients (individuals, companies and other legal entities) that may occur whilst using any of the services provided by the Company or third parties contracted by this company. In the event of failure of any client (individual, company or other legal entity) to comply with these insurance conditions and requirements or failure to organise appropriate insurance then neither the Company nor its officers or employees nor any third party contracted by this company shall be liable in any way for any financial loss, damages, expenses or costs arising from any incident or last minute cancellation. While every care is taken to ensure the health of our clients, the Company accepts no liability if a client contracts COVID-19, or any other illness, during their travels.

BOOKINGS TERMS:

All provisional bookings are given an automatic expiry date (normally 2 weeks from booking date). You are required to confirm the booking prior to the expiry date to avoid automatic release of the booking. If you require more time to confirm the booking, the expiry date may be extended on request. Bookings are confirmed upon receipt of a 20% deposit of the total reservation cost. The balance is payable in full 45 days prior to arrival.

IN THE EVENT OF CANCELLATION:

More than 120 days before arrival: the 20% deposit is refunded, net of bank charges.

120 - 46 days prior to arrival: the 20% deposit is forfeited.

45 days and 30 days prior to arrival: 50% of the full booking value is forfeited, the balance will be net of bank charges.

Less than 30 days prior to arrival and no shows: 100% of the full booking value is forfeited.

*No refund will be given for clients who join a safari but leave before its completion.

Amendments and cancellations are only effective on receipt of written notification.

Should an amended booking fall in a different season, new season rates will apply.